



MARCH 3-6, 2024 × JACKSONVILLE, FL

THANK YOU FOR YOUR INTEREST IN PRESENTING AT NCMA'S INAUGURAL NEXUS

Nexus is NCMA's brand-new, carefully curated event for the entire acquisition team. This event is the perfect opportunity for multi-functional buyer and seller teams and team members to learn and work together on solutions for pressing challenges in contract management, acquisitions, and procurement.

Audience

All professionals who support federal procurement, including all members of buyer and seller acquisitions teams: Program Managers, Requirements Owners, Business Advisors, CORs and COTRs, Contract Managers, Finance, Legal, HR, IT, Pricing, Finance, and Logistics.

General Proposal and Speaker Information

Sessions will be limited, so the selection process will be rigorous. If selected, NCMA provides excellent support and preparation to presenters to ensure an outstanding experience for all. Selected presenters will submit presentation materials and attend speaker orientation via Zoom in February 2024.

Up to two presenters per selected session will receive complimentary registration for the conference, courtesy of NCMA and must be identified in the "Presenter Details" section of your submission. All presenters should substantively contribute to the presentation. Additional presenters and support staff must register and pay for the event.

Sessions

Sessions will center around defining a shared understanding of the problem the team is trying to solve through level-setting fundamentals, moving toward immersive case studies, hackathons, and real-world problem solving as the event progresses. Attendees will leave with meaningful debriefings and deployable solutions.

You will be asked to indicate your session type:

- **Level Setting Training** (Build Knowledge & Skills)
- **Immersive Workshop** (Hands-on, Solve Problems, Create Solutions)

You will also be asked to select and focus your session on one of the following topics, which have been carefully curated based on input from the community:

- Requirements development
- Contract type selection
- Risk identification and management
- Artificial intelligence and machine learning
- Building integrated teams
- Market barriers to entry
- Source selection techniques
- Contract performance challenges
- Acquisition life cycle management
- Intellectual property rights selection
- Productive debriefings
- Supply chain risk
- Cybersecurity management
- Small business solutions
- Sustainability
- Other

Make Your Proposal Stand Out

Seize the opportunity to leverage NCMA's neutral buyer-seller forum to advance contract management's nexus with related acquisition communities!

Is your bottom-line up front? Include a powerful, clear, and concise statement of why attendees must and will want to attend your session. Why should they care, what must-have skill, information, or capability will they acquire from your session?

Is your session engaging? An engaging and interactive session style is required. Attendees should leave with meaningful debriefings and deployable solutions.

Is your proposal cross-functional? Attendees want to collaborate, discuss, and work towards solutions for today's pressing contract management challenges. Do they have a place within your session, no matter their role on the acquisition team?

Your answers to these questions will help you complete the following submission sections:

- **Why Statement**
- **Session Takeaways**
- **Presentation Style**

We look forward to reading your proposal!

nexus

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