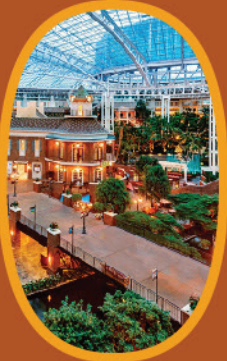
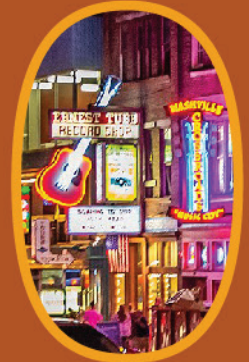


# PROSPECTUS

IPEC-AMERICAS  
**EXCIPIENT**  
**WORLD** **2026**  
MAY 4-6  
NASHVILLE



CELEBRATING  
**IPEC** 35 YEARS STRONG  
AMERICAS

HARMONIZE

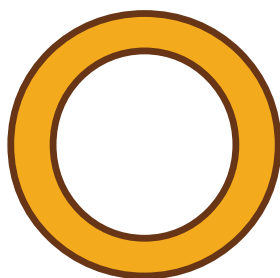


in  
MUSIC CITY

GAYLORD  
OPRYLAND  
RESORT &  
CONVENTION  
CENTER  
Nashville, TN

NEXT

# EXCIPIENT WORLD IS DESIGNED BY AND FOR THE INDUSTRY



On behalf of the organizing committee, we're excited to invite you to exhibit at IPEC-Americas flagship event: Excipient World Conference & Expo, May 4–6, 2026, in Nashville, TN.

This year's theme is "Excipients: The Heartbeat of Pharm Country — Powering Science, Drug Formulation, and Patient Safety." As part of our official conference education program, this year we will be piloting curated engagement opportunities to enhance knowledge exchange and networking in the exhibit hall. Exhibiting at Excipient World offers a chance to:

- **Showcase** your expertise
- **Build trust** with your audience
- **Contribute** to the conference's educational value

Join us in celebrating IPEC-Americas 35th anniversary and be part of this milestone event at the Gaylord Opryland Resort & Convention Center!

We look forward to welcoming you.



**Gina Marsee**  
Chair,  
IPEC-Americas  
(2026/2027),  
Director,  
Compendial  
Compliance  
& Advocacy,  
Merck & Co.



**Joseph Zeleznik**  
Chair,  
IPEC-Americas  
(2024/2025),  
Technical Director,  
North America,  
IMCD Group



**Kimberly Beals**  
Executive Director,  
IPEC-Americas



contact  
Jordan Gil—  
Sales@  
**ExcipientWorld.org**  
703-223-5331

**NEXT**

# COLLABORATE

## We've expanded our planning team for 2026

to include track-specific teams and an extended team of subject matter experts. Guided by audience feedback, we're placing renewed emphasis on engaging formulators and pharmaceutical professionals—ensuring the program aligns with the scientific and technical community at the heart of drug development.

### MEET THE PLANNING COMMITTEE

#### FORMULATIONS TRACK TEAM

- ◆ Christopher DeMerlis  
Principal  
**CCD Consulting**
- ◆ Kathryn McCullough  
Senior Manager Regulatory Affairs  
**Evonik Corporation**
- ◆ Sreejit Menon, Ph.D.  
Research and Technology Director  
**Croda Inc.**
- ◆ Elizabeth Shen, Ph.D.  
Key Account Manager  
**Roquette**
- ◆ Sandip Tiwari  
Head of Technical Services,  
Pharma Solutions, NA  
**BASF**

#### QUALITY/REGULATORY TRACK TEAM

- ◆ Doug Muse  
Sr. Principal Associate,  
External Engagement and Advocacy  
**Eli Lilly & Company**
- ◆ Dave Schoneker  
President  
**Black Diamond Regulatory Consulting, LLC**

- ◆ Irwin Silverstein, Ph.D.  
President  
**IBS Consulting in Quality, LLC**
- ◆ Janeen Skutnik-Wilkinson  
Director, Regulatory Intelligence  
and External Engagement  
**Moderna Inc.**
- ◆ Bob Sulouff  
Sr. Regulatory Affairs Manager  
**Roquette**
- ◆ Priscilla Zawislak  
Global Regulatory Affairs  
Advocacy Manager  
**Roquette**

#### SUPPLY CHAIN TRACK TEAM

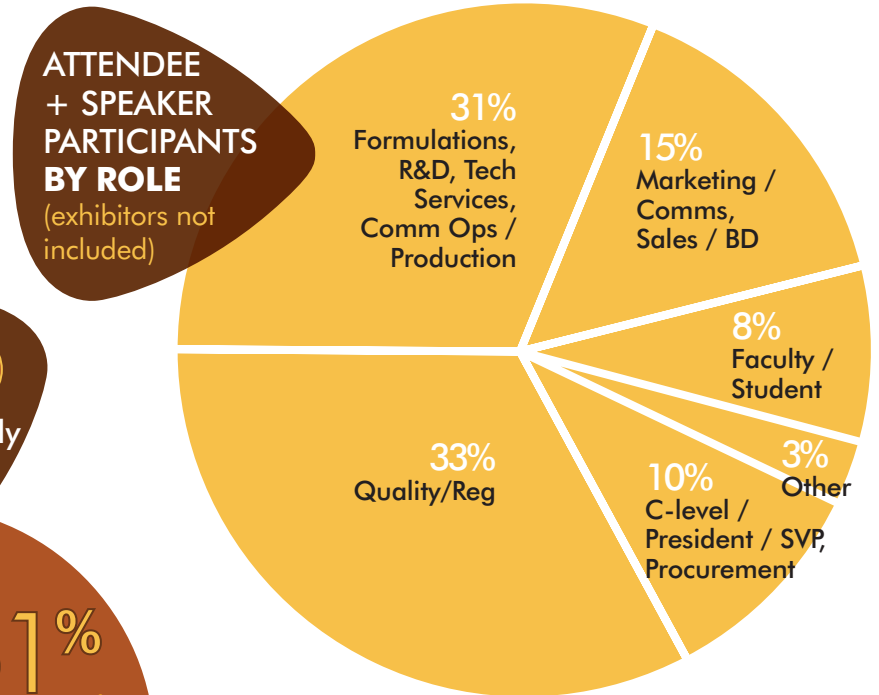
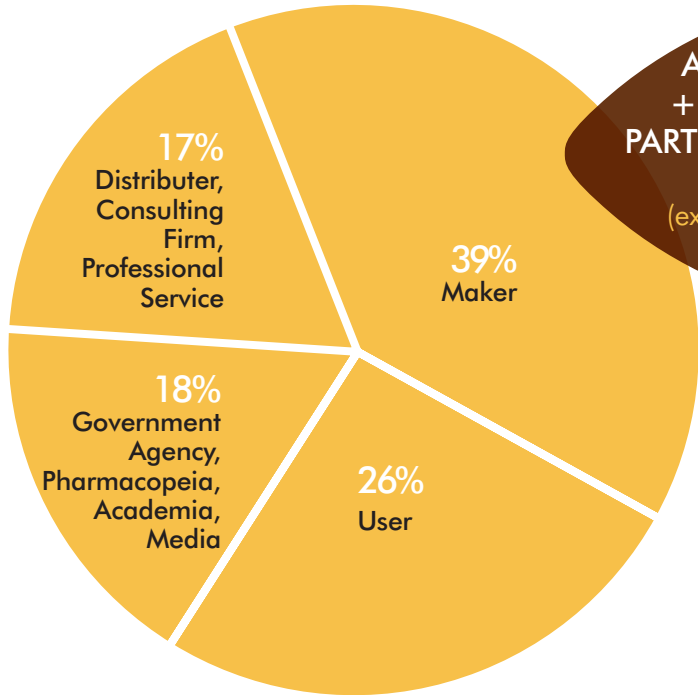
- ◆ Jessica Cansler, M.S.J.  
Global Quality Compliance Manager  
**BASF**
- ◆ Jon Gawlak  
Technical Manager – Pharma  
Cosmetics & Personal Care  
**SGS North America Inc.**
- ◆ Charlotte McIlvaine  
Manager – North America  
Pharma Quality  
**Univar Solutions**
- ◆ Joe Zeleznik  
Technical Product Manager,  
Pharma Division  
**IMCD**

#### EXTENDED TEAM

- ◆ William Carter  
Head of Quality Smart Effects  
Americas Region  
**Evonik**
- ◆ Mike Cassell  
cGMP Quality Assurance Manager  
**Eastman Chemical Company**
- ◆ Ursula Chizhik  
Pharmacist/ SVP  
**FLAVORx Inc.**
- ◆ Basak Clements  
Sr. Advisor/Founder  
**Biomatria Consulting, LLC**
- ◆ Sterling Hamilton  
Associate Director of QA  
**Lonza**
- ◆ Nigel Langley, Ph.D., MBA  
Global Technical Director,  
Life Sciences  
**gChem**
- ◆ Gina Marsee  
Director, Compendial Compliance  
& Advocacy  
**Merck & Co.**
- ◆ Brian Parker  
cGMP Compliance Manager  
**BASF**
- ◆ Jeffrey Pitt, Ph.D.  
Senior Lead Toxicologist  
**Roquette**

- ◆ Mike Polito  
Regulatory Expert – Pharma Materials  
**MilliporeSigma**
- ◆ Jennifer Putnam  
Senior Supervisor AR&D  
**Perrigo**
- ◆ Meera Raghuram  
Director, Regulatory Strategy  
and Policy  
**Lubrizol Advanced Materials, Inc.**
- ◆ Candy Reynolds-Cummings  
Regulatory and Product Stewardship  
Manager | Smart Materials &  
Speciality Additives  
**Evonik**
- ◆ Ben Roscoe  
NA Applications,  
Development & Innovation Leader  
**Roquette**
- ◆ Brandon Shaw  
Global Director of Marketing  
**gChem**
- ◆ Katherine Ulman  
President & CEO  
**KLU Consulting**
- ◆ Teresa Wegesser, Ph.D.  
Scientific Director  
**Amgen**

# 5-YEAR EVENT STATS



**260**  
Average Yearly Participants

**49%** From IPEC-Americas Member Companies  
**51%** From the Broader Industry

Total UNIQUE Participants **850**

**{1,310}**

Total UNIQUE Companies **260**

**TOTAL PARTICIPANTS**

**IPEC-Americas continues to invest in expanding the Excipient World audience via**

- ▶ email
- ▶ dedicated website
- ▶ social media
- ▶ digital and print ads
- ▶ Focused collaborations with other associations, organizations and media companies.

? contact Jordan Gil—  
Sales@ExcipientWorld.org | 703-223-5331

**NEXT**

# COLLABORATE

- ▶ Prelim Expo Hours: May 4, 5-7 PM; May 5, 8 AM-5PM; May 6, 9AM-3PM ◀

## EXHIBITOR PACKAGE

### \$4,950

Our exhibit hall is designed for learning, sharing, and growing together. Exhibitors are encouraged to showcase interactive displays and demonstrations, providing inspiration and new perspectives.

### EXHIBITOR PACKAGE INCLUDES...

- ▶ **Turnkey 10'x10' exhibit space:** Pipe & drape, identification sign, 6' draped table and two chairs
- ▶ **Brand awareness:** Company logo and description on interactive floor plan; Recognition on event website, onsite signage, and event app
- ▶ **Marketing support:** Materials to promote your presence at the event including a registration discount code for your professional network
- ▶ **Social Media Pre-Show Promo:** One post with your logo and booth number on Excipient World's LinkedIn page
- ▶ **Eligibility for Education, Experience, and Marketing sponsorships** (see next page)
- ▶ **Special Registration Pricing:** Three complimentary full conference registration badges with access to all conference sessions and networking events
- ▶ **Option to purchase up to three additional full-conference registrations** at a discounted rate
- ▶ **Additional full-conference registrations** beyond the three complimentary and three discounted can be purchased at industry registration rate



Excipient World is perfectly fit for our purpose. It's a great event to work with manufacturers, users, and regulators.

Senior Principal Scientist, USP



EW FYI  
**98%**

agreed or strongly agreed: They can directly apply the techniques, content, strategies, and technologies at their job

2025 Post Show Survey Results

? contact Jordan Gil—  
Sales@ExcipientWorld.org | 703-223-5331

NEXT

# CONNECT

► Increase your corporate brand visibility and leave a lasting impression. ◀

## EXPERIENCE SPONSORSHIP OPPORTUNITIES

SPONSORSHIP	DESCRIPTION	FEE	OFFERED
► <b>Badge Lanyard</b>	Your company logo featured on the badge lanyard provided to every participant (sponsor provided)	\$2,000	<b>1</b>
► <b>Event Bag</b>	Your company logo featured on the event bag provided to every registered participant	\$2,000	<b>1</b>
► <b>Headphones</b>	Your company logo featured on the headphones used in the Exhibit Hall Theater and session rooms	\$4,500	<b>1</b>
► <b>Coffee/Beverage Bar</b>	Your logo featured on the break area signage <b>(per day)</b> located in the exhibit hall	\$3,500	<b>2</b>
► <b>Excipient World Experience</b>	Your logo featured across a range of experiences, such as lunches, happy hours, and receptions	\$4,500	<b>3</b>

### NOTE

You must be an exhibitor to take advantage of our sponsorship and advertising opportunities.



Excipient World offers a vibrant atmosphere where people are genuinely engaged and open to meaningful discussion.

Chief Science Officer, Opertech Bio



**MORE**  
opportunities

**NEXT**

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Sales@ExcipientWorld.org | 703-223-5331

# CONNECT CONTINUED

► Put your company in the spotlight while bringing awareness to your brand. ◀

## MARKETING SPONSORSHIP OPPORTUNITIES

	SPONSORSHIP	DESCRIPTION	FEE	OFFERED
<b>(PRINT)</b>	► <b>PROGRAM GUIDE</b>			
	● <b>1/2 Page Ad</b>	Half page, four color ad in the Program Guide	\$600	<b>5</b>
	● <b>Full Page Ad</b>	Full page, four color ad in the Program Guide	\$1,000	<b>2</b>
	► <b>Event Bag Insert</b>	Company branded item (ex. flyer, pen, hand sanitizer, etc.) placed in the event bag provided to every registered participant (Sponsor provided. Must be pre-approved by event management.)	\$250	<b>5</b>
<b>(DIGITAL)</b>	► <b>Mobile App</b>	Your logo prominently displayed on the app loading page PLUS one app banner ad and one app push notification	\$1,500	<b>1</b>
	► <b>Mobile App Banner Ad</b>	ONE event app banner ad	\$300	<b>3</b>
	► <b>Mobile App Push Notifications</b>	ONE event app push notification	\$250	<b>5</b>
	► <b>Sponsored eBlast</b>	ONE eBlast sent to all registrants prior to the event	\$500	<b>5</b>

Exhibitors have exclusive opportunities to advertise to Excipient World participants.

**MORE**  
opportunities

**NEXT**

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# CONNECT CONTINUED

► Build thought leadership and generate interest in your latest research. ◀

## EDUCATION SPONSORSHIP OPPORTUNITIES

SPONSORSHIP	DESCRIPTION	FEE	OFFERED
► <b>Poster Presentation</b>	Your company's latest research poster prominently displayed	\$300	<b>20</b>
► <b>Quick Talk Presentation</b>	One 20-minute scientific/technical session presented by your company's subject matter expert	\$950	<b>6</b>
► <b>Education Session Presentation</b>	One 45-minute scientific/technical session presented by your company's subject matter expert	\$1,900	<b>7</b>
► <b>Keynote Presentation Sponsor</b>	Sponsor recognition on event website, onsite signage, keynote session intro slide, event app and program guide. Seat drop of company brochure prior to keynote presentation.	\$5,000	<b>3</b>
► <b>Workshop Sponsor</b>	Sponsor recognition on event website, onsite signage, workshop intro slide, event app and program guide. Seat drop of company brochure prior to workshop.	\$2,500	<b>4</b>



Exhibitors are the only companies that can sponsor education presentations.



EW  
FYI  
**98%**

agreed or strongly agreed:

**Networking opportunities were fun and provided value**

2025  
Post Show  
Survey  
Results

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**NEXT**

# CONVERSE

## SCHEDULE PRELIMINARY (AS OF FALL, 2025)

### ► SUNDAY, MAY 3 ◀

4:30 PM–7:00 PM	Registration (Event Pavilion)
5:00 PM–7:00 PM	Welcome Reception (Event Pavilion)

### ► MONDAY, MAY 4 ◀

8:00 AM–5:00 PM	Registration (Ryman Hall B2)
9:00 AM–4:00 PM	Education (Ryman Studio A-G)
12:00 PM–1:00 PM	Lunch (Ryman Hall B1)
<b>1:00 PM– 4:00 PM</b>	<b>Exhibit &amp; Poster Set-up (Ryman Hall B2-3)</b>
<b>5:00 PM–7:00 PM</b>	<b>Exhibit Hall Happy Hour (Ryman Hall B2-3)</b>

### ► TUESDAY, MAY 5 ◀

7:30 AM–5:00 PM	Registration (Ryman Hall B2)
8:00 AM–5:00 PM	Education (Ryman Hall B2-3)
<b>8:00 AM–5:00 PM</b>	<b>Exhibits &amp; Posters (Ryman Hall B2-3)</b>
12:00 PM–1:00 PM	Lunch (Ryman Hall B1)
5:00 PM– 9:00 PM	IPEC-Americas 35th Anniversary Celebration (Grand Ole Opry)

### ► WEDNESDAY, MAY 6 ◀

8:00 AM–12:00 PM	Registration (Ryman Hall B2)
9:00 AM–3:00 PM	Education (Ryman Hall B2-3)
<b>9:00 AM–3:00 PM</b>	<b>Exhibits &amp; Posters (Ryman Hall B2-3)</b>
12:00 PM– 1:00 PM	Lunch (Ryman Hall B1)
<b>3:00 PM– 6:00 PM</b>	<b>Exhibit &amp; Poster Move-out (Ryman Hall B2-3)</b>



All events will take place at the Gaylord Opryland with the exception of the IPEC-Americas 35th Anniversary Celebration which will take place at the Grand Ole Opry.



Excipient World is the best place for development. It's where you want to bring your younger staff to learn how to network, communicate, and collaborate.

Head of Quality, Smart Effects Region Americas, Evonik

